



**DE LA SALLE OLD COLLEGIANS
AMATEUR FOOTBALL CLUB**
Reg.No. A0001867L ABN: 42 381 867 521
Founded 1955, Affiliated VAFA & MSJFL

MINUTES OF the 63rd ANNUAL GENERAL MEETING

Minutes of the 63rd Annual General Meeting held at the Racecourse Hotel, Waverley Road East Malvern on **Wednesday 7th February 2018**

Attendees:

Brian Waldron, Damian Toohey, Roy Meiklejohn, Jennie Loughnan, Andrew Mackintosh, Michael Hegan, Matt O'Callaghan, Carmel Bolt, Troy Buntine, John Corin, Barry Lyons

Apologies:

John Butler, Simon Fieldsend, Peter Houlihan, Simon Humphrey, Tom Moloney, Tony Morwood, Shane Murphy, Paul Satterley, Bill Soding, Greg Spithill, Richard Williams, Bill Mackintosh, Colin Glover, Chris Elliott, Marty Kelliher, Bernie Dunn, Chris Hyde, Simon Hyde, Steve Bolt, Mike Fielding, Peter Burns, Gavin Tobin, Dick Reardon, Ben Corin, Loretta Crowe, Ralph McHenry.

President Brian Waldron opened the meeting and welcomed those in attendance. Special note to Roy Meiklejohn – great to have him present after recent illness.

BW apologised that the Annual Report was not available – will be made available on Club website next week and hard copies will be available for people that would like one.

BW confirmed that advice to members regarding the 2017 AGM was provided via direct email and club social media.

Meeting opened 7.46pm

1. Apologies

Brian noted apologies for the meeting.

2. Minutes of 62nd Annual General Meeting

Minutes of the 62nd AGM were accepted as a true and correct record of that meeting.
Moved by Damian Toohey
Seconded by John Corin

No business arising from 2016 Annual report

3. Reports

Presidents Report:

Brian Waldron opened with the news that the Club returned a \$22K profit which was a great result particularly given operating expenses were up \$45K from last year. Contributing factors for the profit included a \$4K DHS grant which was delivered by Loretta Crowe for the new women's team and the Club thanks Loretta for her great work in securing this grant.

Brian also thanked the Past Presidents who because of their support generated a 16K profit for the Club from the Past Presidents Raffle.

In addition to the above activities Brian also recognised the following people who played an important role in the club's 2016 financial success:

- Mark Parker, Troy Buntine, and John McDonough for their work on club events.
- Damian Toohey for all his work and leadership in the commercial and strategy areas.
- Mick Hegan for accepting responsibility for driving membership.
- Greg Spithill and John Corin for our match day lunches - no one does it better – recognised as the best lunches in the VAFA!
- Layla and her team who serve more than 100 meals each Thursday during the season and do a tremendous job!

Football

While the Senior team made it through to the finals it is fair to say it was a frustrating season. On field we continued to improve but the final was a lost opportunity.

Brian advised that a thorough review of the coaching area was undertaken by Brian Waldron, Damian Toohey, Mark Parker and Tim Cooke in conjunction with senior coach Paul Satterley.

Following the review, it was agreed that Paul Satterley has shown that he deserves another year to deliver success. It has been made clear to Paul and the coaching staff that given a fair run with injuries, expectations are high for 2018.

Brian also noted that Paul has done some great work in the past three months in helping to attract quality players to the Club.

It is also important to note that there was some great success amongst the other teams with many close to the mark:

- Congratulations to the Dinosaurs who won the Grand Final
- The Thirds played off in the Grand Final
- The introduction of the Women's team has changed our footy club – it is a far better place for the involvement – special thanks to John McDonough and Michelle Gotch for their efforts in getting the team off the ground.
- The Under 19 teams were all around the mark.

Brian noted that the following should be placed on record;

Acknowledgement and thanks to Wayne McDonnell for his tower of work across the year – he deserves the accolades!

Special thanks to all our volunteers – we wouldn't be in the position we are now if it wasn't for your hard work and commitment to our Club.

Brian thanked all Sponsors for their contribution. Sponsorship continues to grow – and in return as a club we will continue to work on growing return on investment.

Finally, Brian recorded his thanks to all Committee members for their contribution to the Club. He noted that the Committee did not need many meetings across the year to get the job done!

Special thanks to Michael Hegan who is stepping down from the Committee. Michael has given so much to the Club over many years –we wish Michael all the best with his additional roles at East Malvern Junior Football Club. Mick's energy and passion has been invaluable!

In closing Brian noted that the VAFA is a Challenging landscape and we need more people to work together towards success. There are a number of gaps in personnel that we need people to step up and assist with.

4. Financial Statements:

Roy Meiklejohn presented the 2017 financials.

Roy noted that it was a fantastic season for the club financially and that a lot of planning had occurred in preseason which helped drive the end of year result. The introduction of the president's raffle was great, and congratulations go to Brian Waldron for his initiative in setting it up.

Roy also thanked Loretta Crowe for her work in securing the government grant for the women's team.

The Club returned a Profit of \$20K. The additional expenditure growth was covered by additional revenue.

The Thursday night dinners were a great success – thanks to ladies (well patronised by players) revenue increased by 7.5K

Match day lunches increased by \$9.9K profit improvement from 2016.

Financial report accepted by Matt O'Callaghan and seconded by John Corin.

5. Presentation of Strategic Plan

Damian Toohey gave a presentation and update on the Club Strategic Plan and priorities.

Key points:

- 2014 – 2017 revenue grown by \$200K to \$400K but leaders operating in VAFA around 600K.
- Going for growth again in 2018 making improvements but need to keep growing
- Sponsorship and membership continue to grow– women's team has assisted (bar, events) etc.
- Social media has changed landscape for our club and continue to build. Special mention to Troy Buntine for his leadership in this area – Troy oversees the best social media program in the competition!
- Club has increased from 5 teams in 2014 to 8 teams in 2017
- Haven't yet achieved the additional Premierships – need two more to achieve.

De La is a destination club at juniors – the Club has great buy in with Year 11 and 12 at the school. Benefits are the strong club culture as well as the recent addition of Nick Hyland as coach - has been a great addition.

Lost 37 players when Paul came in – this year only lose 4 players.

Have capacity to continue to grow

Renovations to club rooms – Ralph McHenry will oversee relationship with council and refurbishment of clubrooms. Bathrooms were meant to be upgraded 2017/2018 but wasn't budgeted by council – will now be done at end of financial year.

Club wants to make additional changes

Need to find \$200K – meeting room, physio room, office

Marty Kelliher will take over responsibility for lunches in 2018.

College relationship – good connection, link is there.

Culturally the Club is in good shape.

Things to note:

Western Union new sponsor – 1st game sponsor

May 12th BCNA Ladies lunch

Gala Dinner – July 21st

Presentation Night 27th September

Season Launch April 6 – Life Members to be presented at Season Launch.

Must remember we are in the business of winning Premierships!

The Club requires the assistance with the following:

- Membership Leader
- Sponsorship assistance
- Database clean up

Recruiting update

- Helps being in A Grade
- BW gave update on recruiting
 - o The Following players are back in 2018:
 - Hugh Nicholson, Lachie O'Connell and Sam Nethersole
 - o Pickett retired
 - o Cullinan, Robinson and Tom Nicholls left.

New Stats – Latrobe providing full time stats staff

6. Induction of Life Members

Two nominations for Life Membership

Mark Parker – 17 years involvement - Nominated BW seconded DT

Roy Meiklejohn – 10 years Treasurer - Nominated JC seconded Terry Russell

7. Election of 2018 Committee

One nomination was received for the one committee position vacated by Michael Hegan.

President	Brian Waldron *
Vice President	Damian Toohey *
Treasurer	Roy Meiklejohn *
Secretary	Jennie Loughnan *

Committee
Troy Buntine *
Matt O'Callaghan
John McDonough *
Tom Moloney*

As only one nomination was received for the vacant committee position no election was required.

**Indicates a 2017 committee member / representative seeking re election*

8. General Business

Thanks to BW – put on record enormous effort and work by BW
Level of commitment and hours he contributes are extraordinary

Meeting closed at 8.30pm

Minutes recorded by: Jennie Loughnan

